## 2024



Rays of Hope Walk & Run Toward the Cure of Breast Cancer

Sponsorship Opportunities





#### **EVENT BACKGROUND**

Date: October 27, 2024

**Total Participants:** 10,000+

### What is Rays of Hope Walk & Run Toward the Cure of Breast Cancer?

The mission of Rays of Hope is to raise funds to improve the breast health of the people in our communities with quality and compassion in partnership with the Baystate Health Breast Network. We focus on:

- Offering community education and outreach
- Providing coordinated, accessible, and medically advanced care throughout an entire diagnosis and beyond
- Holistically supporting patients' needs
- Funding breast cancer research

Rays of Hope was founded in 1994 by Springfield native, Lucy Giuggio, after she was diagnosed with breast cancer at the age of 38. Since then, the event has raised more than \$17.2 million, all of which stays local. Rays of Hope funding helps to support outreach and education; funding for low/no-income breast cancer patients; supporting community programs including complimentary therapies throughout the duration of a patient's journey; and breast cancer research at the Rays of Hope Center for Breast Cancer Research.

Welcoming more than 500 volunteers and over 500 teams, the more than 30 local businesses that support Rays of Hope as Corporate Sponsors and 150 organizations who contribute through a gift-in-kind receive great exposure during this event.



	Cost	Available
Presenting Sponsor	\$30,000	
Platinum Sponsor	\$15,000	
Gold Sponsor	\$10,000	
Hope Starts Here Arch Sponsor	\$7,000	HOLD
Pink Jumbotron Sponsor	\$6,000	HOLD
Silver Sponsor	\$5,000	
BIG WIG Tent Sponsor	\$5,000	HOLD
T-Shirt Tent Sponsor	\$5,000	
Pink Hope Lounge Sponsor	\$5,000	
Bursting With Hope Finish Line Sponsor	\$3,000	HOLD
Bronze Sponsor	\$2,500	
Pink Spirit Sponsor	\$2,000	
Registration Area Sponsor	\$1,500	
High Stepper Sponsor	\$1,000	
Rays of Hope Store Sponsor	\$750	
Refreshment Cheering Center Sponsor	\$500	
Route Entertainment Sponsor	\$300	
Route Marker Sponsor	\$200	
Food Stop Sponsor	\$200	
Strider Sponsor	\$150	
Pink Partner	20-100% of	
	proceeds	



#### PRESENTING SPONSOR

Your Investment: \$30,000

Tax deductible portion: \$30,000

- Your logo featured prominently as the Presenting Sponsor on 10,000+ printed registration forms and on all electronic forms
- Your logo featured prominently as the Presenting Sponsor on 4,000+ participant and survivor t-shirts
- Your logo included prominently in four (4) places (2 front and 2 back) on the 40' x 40' Pink start line inflatable arch. Rays of Hope will provide the banners
- Opportunity to videotape a message about your sponsorship and why you are supporting Rays of Hope that will be shared on Rays of Hope and Baystate Health Foundation social media pages, on the Rays of Hope website, and sent electronically to Rays of Hope email list. Rays of Hope can help with the production of the video.
- Opportunity to speak live on stage while being broadcast over the jumbotron at the 2024 Rays of Hope Walk & Run Toward the Cure on October 27.
- 50 event t-shirts to give out to employees, clients, and other VIPs of your choosing.
- Your logo displayed in eight unique locations along the route (locations chosen by Rays
  of Hope team on the two- and five-mile routes)
  - Rays of Hope will supply signs
- Inclusion of logo on Rays of Hope's website (with link to your website), in the Spring Rays of Hope newsletter (reaching 20,000+ readers), and in e-blast messages
- Recognition of Presenting Sponsor status on all Rays of Hope news releases to newspapers, radio, and television outlets
- Presenting Sponsor status mentioned on Rays of Hope Facebook page (5,650+ followers) and on the Rays of Hope Instagram page (892 followers)
- Opportunity to speak on the main stage during the program (exposure to 10,000+ participants)
- Company banner (provided by you) displayed on the main stage during the event
- Exclusive Refreshment Cheering Station (Water Stop) (that you staff) where you can decorate/brand to meet your marketing needs.
  - Rays of Hope will supply water and one Water Stop sign with your logo (prime location chosen by Rays of Hope team)



#### **PLATINUM SPONSOR**

Your Investment: \$15,000

Tax deductible portion: \$15,000

- Your logo featured on 10,000+ printed registration forms and on all electronic forms
- Your logo featured prominently on the back of 4,000+ participant and survivor t-shirts
- Opportunity to videotape a message about your sponsorship and why you are supporting Rays of Hope that will be shared on Rays of Hope social media pages, website, on the jumbotron at the 2024 Rays of Hope Walk & Run Toward the Cure on October 27, and sent electronically to Rays of Hope email list. Rays of Hope can help with the production of the video.
- 30 event t-shirts to give out to employees, clients, and other VIPs of your choosing.
- Your logo displayed in six unique locations along the route (locations chosen by Rays of Hope team on the two- and five-mile routes)
  - Rays of Hope will supply signs
- Inclusion of logo on Rays of Hope's website (with link to your website), in the Spring
   Rays of Hope newsletter (reaching 20,000+ readers), and in e-blast messages
- Recognition of Platinum Sponsor status on all Rays of Hope news releases to newspapers, radio, and television outlets
- Platinum Sponsor status mentioned on Rays of Hope Facebook page (5,650+ followers)
   and on the Rays of Hope Instagram page (892 followers)
- Exclusive Water Stop (that you staff) where you can decorate/brand to meet your marketing needs.
  - Rays of Hope will supply water and one Water Stop sign with your logo (prime location chosen by Rays of Hope team)



#### **GOLD SPONSOR**

Your Investment: \$10,000

Tax deductible portion: \$10,000

- Your logo featured prominently on 10,000+ printed registration forms and all electronic forms
- Your logo featured prominently on the back of 4,000+ participant and survivor t-shirts
- Opportunity to video tape a message about your sponsorship and why you are supporting Rays of Hope that will be shared on the Rays of Hope social media pages, and on the jumbotron at the 2024 Rays of Hope Walk & Run Toward the Cure on October 27.
   Rays of Hope can help with the production of the video.
- 20 event t-shirts to give out to employees, clients, and other VIPs of your choosing.
- Your logo displayed in four unique locations along the route (locations chosen by Rays of Hope team on the two- and five-mile routes)
  - Rays of Hope will supply signs
- Inclusion of logo on Rays of Hope's website (with link to your website), in the Spring Rays of Hope newsletter (reaching 20,000+ readers), and in e-blast messages
- Recognition of Gold Sponsor status on all Rays of Hope news releases to newspapers,
   radio, and television outlets
- Gold Sponsor status status mentioned on Rays of Hope Facebook page (5,650+ followers) and on the Rays of Hope Instagram page (892 followers)
- Exclusive Refreshment Cheering Station (Water Stop) (that you staff) where you can decorate/brand to meet your marketing needs.
  - Rays of Hope will supply water and one Water Stop sign with your logo (prime location chosen by Rays of Hope team)



#### **HOPE STARTS HERE ARCH SPONSOR – ON HOLD**

Your Investment: \$7,000

Tax deductible portion: \$7,000

- Your logo featured on 10,000+ printed registration forms and on all electronic forms
- Your logo featured on the back of 4,000+ participant and survivor t-shirts
- Your logo prominently displayed in four (4) areas on (2 front and 2 back) of the 16' x
   20' "Hope Starts Here" pink inflatable arch (exposure to 10,000+ participants
  - The arch is a highly visible location over Dickinson Street at Temple Beth El and naturally attracts attention and draws spectators' eyes to it. Not only do the event participants see it, but all traffic will also pass underneath it. Logos can be seen from both sides.
  - Rays of Hope will supply the banners
- Your logo displayed on one sign along the five-mile route
  - Rays of Hope will supply sign
- Inclusion of logo on Rays of Hope's website (with link to your website), in the Spring
   Rays of Hope newsletter (reaching 20,000+ readers), and in e-blast messages
- Recognition of Hope Starts Here Arch Sponsor status on all Rays of Hope news releases to newspapers, radio, and television outlets
- Hope Starts Here Arch Sponsor status mentioned on Rays of Hope Facebook page (5,650+ followers) and on the Rays of Hope Instagram page (892 followers)



### PINK JUMBOTRON SPONSOR - ON HOLD

Your Investment: \$6,000

**Tax deductible portion:** \$6,000

- Your logo featured on 10,000+ printed registration forms and on all electronic forms
- Your logo featured n the back of 4,000+ participant and survivor t-shirts
- Your logo prominently displayed on the 40' x 20' banner hung from the highly visible Pink Jumbotron, our massive 20-foot LED video display adjacent to the main stage (exposure to 10,000+ participants)
  - The Pink Jumbotron is in a highly visible location and naturally attracts attention and draws spectators' eyes to it
  - Rays of Hope will supply the banner
- Your logo displayed on one sign along the five-mile route
  - Rays of Hope will supply sign
- Inclusion of logo on Rays of Hope's website (with link to your website), in the Spring
   Rays of Hope newsletter (reaching 20,000+ readers), and in e-blast messages
- Pink Jumbotron Sponsor status included on Rays of Hope Facebook page (5,680+ followers)



#### **SILVER SPONSOR**

Your Investment: \$5,000

Tax deductible portion: \$5,000

- Your logo featured on 10,000+ printed registration forms and on all electronic forms
- Your logo featured on the back of 4,000 + participant and survivor t-shirts
- Your logo displayed in one unique location along the route (locations chosen by Rays of Hope team on the two- or five-mile routes)
  - Rays of Hope will supply signs
- Inclusion of logo on Rays of Hope's website (with link to your website), in the Spring
   Rays of Hope newsletter (reaching 20,000+ readers), and in e-blast messages
- Recognition of Silver Sponsor status on all Rays of Hope news releases to newspapers,
   radio, and television outlets
- Silver Sponsor status mentioned on Rays of Hope Facebook page (5,650+ followers) and on the Rays of Hope Instagram page (892 followers)
- Exclusive Refreshment Cheering Station (Water Stop) (that you staff) where you can decorate/brand to meet your marketing needs.
  - Rays of Hope will supply water and one Refreshment Cheering Station sign with your logo (prime location chosen by Rays of Hope team)



#### **BIG WIG TENT SPONSOR - ON HOLD**

Your Investment: \$5,000

Tax deductible portion: \$5,000

BIG WIGS are participants who raise \$1,000+ and Super BIG WIGS are participants who raise \$3,000+ online for Rays of Hope. The BIG WIG tent is their exclusive registration and lounge area. There are approximately 30+ BIG WIGS and Super BIG WIGS each year.

- Your logo featured on 10,000+ printed registration forms and on all electronic forms
- Your logo featured on the back of 4,000+ participant and survivor t-shirts
- Your logo displayed in two unique locations along the route (locations chosen by Rays of Hope team on the two- and five-mile routes)
  - Rays of Hope will supply sign
- Inclusion of logo (with link to your website) on Rays of Hope website's Sponsor page, in the Spring Rays of Hope newsletter (reaching 20,000+ readers) and in e-blast messages
- Recognition of BIG WIG Tent Sponsor status on all Rays of Hope news releases to newspapers, radio, and television outlets
- BIG WIG Tent Sponsor status mentioned on Rays of Hope Facebook page (5,650+ followers) and on the Rays of Hope Instagram page (892 followers)
- Logo displayed on banner outside and inside of BIG WIG Tent, placed near the main
   Walker & Runner registration areas
- Table (that you staff) in the BIG WIG Tent where you can hand out company-branded merchandise (provided by your company) to BIG WIG and Super BIG WIG participants



### T-SHIRT TENT SPONSOR

**Your Investment:** \$5,000

**Tax deductible portion:** \$5,000

- Your logo featured on 10,000+ printed registration forms and on all electronic forms
- Your logo displayed on 2'x4' vinyl banner on the T-Shirt Tent at the main event site
- Opportunity to have your employees, friends or family help distribute t-shirts to event participants (up to 4 volunteers)
- Your logo featured on the back of 4,000+ participant and survivor t-shirts
- Your logo displayed in two unique locations along the route (locations chosen by Rays of Hope team on the two- and five-mile routes)
  - Rays of Hope will supply sign
- Inclusion of logo (with link to your website) on Rays of Hope website's Sponsor page and in the Spring Rays of Hope newsletter (reaching 20,000+ readers)
- Recognition in Rays of Hope news releases to newspapers, radio, and television outlets
- T-Shirt Tent Sponsor status mentioned on Rays of Hope Facebook page (5,650+ followers) and on the Rays of Hope Instagram page (892 followers)



### PINK HOPE SURVIVOR'S LOUNGE SPONSOR

Your Investment: \$5,000

**Tax deductible portion:** \$5,000

- Your logo displayed on 2' x 6' banner to hang from the Pink Hope Survivor's Lounge, the
  on-site hospitality area for breast cancer survivors (exposure to 10,000+ visitors
  including over 400 survivors) Rays of Hope will supply banner
- Exclusive booth location in the Pink Hope Lounge (that you staff) in the Pink Hope
   Lounge where you can hand out company-branded merchandise (provided by your
   company) to event participants (10,000+ visitors including over 400 survivors)
- Inclusion of logo (with link to your website) on Rays of Hope website's Sponsor page and in the Spring Rays of Hope newsletter (reaching 20,000+ readers)
- Pink Hope Lounge Sponsor status mentioned on Rays of Hope Facebook page (5,650+ followers) and on the Rays of Hope Instagram page (892 followers)



#### **BURSTING WITH HOPE FINISH LINE SPONSOR - SOLD**

Your Investment: \$3,000

Tax deductible portion: \$3,000

- Your logo prominently displayed on a banner at the top of the Finish Line. Rays of Hope will supply the banner
- Your logo displayed on one sign along the five-mile route Rays of Hope will supply sign
- Inclusion of logo on Rays of Hope's website (with link to your website), in the Spring Rays of Hope newsletter (reaching 20,000+ readers), and in e-blast messages
- Recognition of Finish Line Sponsor status on all Rays of Hope news releases to newspapers, radio, and television outlets
- Bursting With Hope Finish Line Sponsor status mentioned on Rays of Hope Facebook page (5,650+ followers) and on the Rays of Hope Instagram page (892 followers)



#### **BRONZE SPONSOR**

Your Investment: \$2,500

Tax deductible portion: \$2,500

**Benefits** 

Your logo displayed in one unique location along the route
 (Location chosen by Rays of Hope team on the two- or five-mile routes)

- Rays of Hope will supply sign
- Inclusion of logo (with link to your website) on Rays of Hope website's Sponsor page, in the Spring Rays of Hope newsletter (reaching 20,000+ readers) and in e-blast messages
- Bronze Sponsor status mentioned on Rays of Hope Facebook page (5,650+ followers)
   and on the Rays of Hope Instagram page (892 followers)
- Co-sponsorship of a Refreshment Cheering Station (Water Stop) (that you staff) where you can decorate/brand to meet your marketing needs.
  - Rays of Hope will supply water and one Refreshment Cheering Station sign with your logo (location chosen by Rays of Hope team)



#### **PINK SPIRIT SPONSOR**

Your Investment: \$2,000

**Tax deductible portion:** \$1,950

- Inclusion of logo (with link to your website) on Rays of Hope website's Sponsor page and in the Spring Rays of Hope newsletter (reaching 20,000+ readers)
- Pink Spirit Sponsor status mentioned on Rays of Hope Facebook page (5,650+ followers)
   and on the Rays of Hope Instagram page (892 followers)
- Registration of 10 employees/representatives to participate in the Rays of Hope Walk &
   Run Toward the Cure of Breast Cancer
  - Registrants will receive the official 2024 Rays of Hope event T-shirt
- Co-sponsored Refreshment Cheering Station (Water Stop) along the two- or five-mile route (that you staff)
  - Rays of Hope will supply water and one Refreshment Cheering Station sign with your logo (location chosen by Rays of Hope team)



### **REGISTRATION AREA SPONSOR**

Your Investment: \$1,500

**Tax deductible portion:** \$1,500

Two opportunities available:

Runner Registration or Walker Registration

- Inclusion of logo (with link to your website) on Rays of Hope website's Sponsor page and in the Spring Rays of Hope newsletter (reaching 20,000+ readers)
- Registration Area Sponsor status mentioned on Rays of Hope Facebook page (5,650+ followers) and on the Rays of Hope Instagram page (892 followers)
- Company name or logo displayed at the Runner or Walker Registration Area
  - Chosen by company, based on availability



### **HIGH STEPPER SPONSOR**

Your Investment: \$1,000

Tax deductible portion: \$1,000

- Inclusion of logo (with link to your website) on Rays of Hope website's Sponsor page and in the Spring Rays of Hope newsletter (reaching 20,000+ readers)
- High Stepper Sponsor status mentioned on Rays of Hope Facebook page (5,650+ followers) and on the Rays of Hope Instagram page (892 followers)
- Co-sponsorship of a Refreshment Cheering Station (Water Stop) (that you staff) where you can decorate/brand to meet your marketing needs
  - Rays of Hope will supply water and one Refreshment Cheering Station sign with your logo (location chosen by Rays of Hope team)
- Your logo displayed in one unique location along the route (locations chosen by Rays of Hope team on the two-mile route)
  - Rays of Hope will supply sign



### **RAYS OF HOPE STORE SPONSOR - SOLD**

**Your Investment:** \$750

**Tax deductible portion:** \$750

- Inclusion of logo (with link to your website) on Rays of Hope website's Sponsor page and in the Spring Rays of Hope newsletter (reaching 20,000+ readers)
- Rays of Hope Store Sponsor status mentioned on Rays of Hope Facebook page (5,650+ followers) and on the Rays of Hope Instagram page (892 followers)
- Logo on signage placed on the highly popular Rays of Hope Store tent (exposure to 10,000+ participants)
  - Rays of Hope to supply banner



### REFRESHMENT CHEERING CENTER SPONSOR (AKA WATER STOP)

Your Investment: \$500

Tax deductible portion: \$500

**Benefits** 

- Inclusion of logo (with link to your website) on Rays of Hope website's Sponsor page and in the Spring Rays of Hope newsletter (reaching 20,000+ readers)
- Refreshment Cheering Stop Sponsor (formerly Water Stop Sponsor) status mentioned on Rays of Hope Facebook page (5,650+ followers) and on the Rays of Hope Instagram page (892 followers)
- Co-sponsorship of a Refreshment Cheering Stop (that you staff) where you can decorate/brand to meet your marketing needs
  - Rays of Hope will supply water and one Water Stop sign with your logo (location) chosen by Rays of Hope team)

### **ROUTE ENTERTAINMENT SPONSOR**

Your Investment: \$300

Tax deductible portion: \$300

- Inclusion of logo (with link to your website) on Rays of Hope website's Sponsor page and in the Spring Rays of Hope newsletter (reaching 20,000+ readers)
- Route Entertainment Sponsor status mentioned on Rays of Hope Facebook page (5,650+ followers) and on the Rays of Hope Instagram page (892 followers)
- Logo/name displayed at one Entertainment Area along the route (location chosen by Rays of Hope team on the two- or five-mile route)
  - Rays of Hope will supply sign



#### **ROUTE MARKER SPONSOR**

Your Investment: \$200

**Tax deductible portion:** \$200

**Benefits** 

- Inclusion of logo (with link to your website) on Rays of Hope website's Sponsor
   page and in the Spring Rays of Hope newsletter (reaching 20,000+ readers)
- Route Marker Sponsor status mentioned on Rays of Hope Facebook page (5,650+ followers) and on the Rays of Hope Instagram page (892 followers)
- Logo/name displayed at one location along the route (location chosen by Rays of Hope team on the two- or five-mile route)
  - Rays of Hope will supply sign

#### **FOOD STOP SPONSOR**

**Your Investment:** \$200

Tax deductible portion: \$200

- Inclusion of logo (with link to your website) on Rays of Hope website's Sponsor page and in the Spring Rays of Hope newsletter (reaching 20,000+ readers)
- Food Stop Sponsor status mentioned on Rays of Hope Facebook page (5,650+ followers)
   and on the Rays of Hope Instagram page (892 followers)
- Exclusive sponsorship of a Food Stop with your company food truck (that you staff)
  placed on the route where you can sell food (provided by you) to event participants
  (exposure 10,000+ participants)
  - Rays of Hope to choose location on the 2 or 5 mile route
  - Food product and serving size must be approved by Rays of Hope prior to event
  - Company is responsible for securing all necessary permits and for complying with all safety, health, and fire codes
  - Copy of permit(s) as well as certificate of insurance are to be provided to Rays of
     Hope two weeks prior to the event or the company forfeits the space



### **STRIDER SPONSOR**

**Your Investment:** \$150

Tax deductible portion: \$150

**Benefits** 

 Inclusion of logo (with link to your website) on Rays of Hope website's Sponsor page and in the Spring Rays of Hope newsletter (reaching 20,000+ readers)

• Strider Sponsor status included on Rays of Hope Facebook page (5,680+ followers)

#### PINK PARTNER SPONSOR

Your Investment: 20-100% of proceeds

Tax deductible portion: 100% of your investment

**Details** 

This exciting opportunity will help drive consumers to your business while also helping Rays of Hope! It will highlight your business and staff as caring for people in our communities and supporting local breast cancer patients, programs, services, and research.

You can offer a special Rays of Hope product or package with a price point chosen by you. Then, you choose the percentage you will donate to Rays of Hope, such as 20%, 50%, 75% or 100%. This way, you can custom tailor the promotion to fit your business and products. Examples of products or packages include a Rays of Hope menu item, such as an appetizer, entrée, dessert, or drink; a bowling package; a salon service; a cup of coffee, weightlifting competition – or so much more! Tailor the promotion specifically to your business!

- Inclusion of logo (with link to your website) on Rays of Hope website's Sponsor page and in the Spring Rays of Hope newsletter (reaching 20,000+ readers)
- Pink Partner status included on Rays of Hope Facebook page (5,680+ followers)



email to michelle.graci@baystatehealth.org

# 2024 Sponsorship Form

### **Instructions:**

- 1. Please read brochure for descriptions of Sponsorship Opportunities
- 2. Please email a high-resolution jpg, png or eps file to: michelle.graci@baystatehealth.org

Note: Sponsorship deadline for Presenting, Platinum, Gold and Silver levels is July 5. Deadline for all other sponsorship levels is October 4.

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If you have been a Rays of Hope sponso	r in the past, please consider increasing	g your sponsorship this year.
Sponsorship Chosen:   PRESENTING	SPONSOR \$30,000 □ PLATINUM SPONSO	R \$15,000 □ GOLD SPONSOR \$10,000
☐ STARTING LINE ARCH \$7,000	☐ PINK JUMBOTRON SPONSOR \$6,000	☐ BIG WIG TENT SPONSOR \$5,000
☐ SILVER SPONSOR \$5,000	☐ T-SHIRT TENT SPONSOR \$5,000	☐ PINK HOPE LOUNG SPONSOR \$4,000
☐ FINISH LINE SPONSOR \$3,000	☐ BRONZE SPONSOR \$2,500	☐ PINK SPIRIT SPONSOR \$2,000
☐ REGISTRATION AREA SPONSOR \$1,500	☐ HIGH STEPPER SPONSOR \$1,000	☐ RAYS OF HOPE STORE SPONSOR \$750
☐ CHEERING STATION SPONSOR \$500	☐ ROUTE ENTERTAINMENTSPONSOR \$300	☐ ROUTE MARKER SPONSOR \$200
☐ FOOD STOP SPONSOR \$200+	☐ STRIDER SPONSOR \$150	☐ PINK PARTNER 20-100% PROCEEDS
Company Name:		
Contact Name & Title:		
Address:		
Telephone:	Email Address:	
PLEASE print or type EXACT COMPA	ANY NAME for CORPORATE SPONSORSH	IP RECOGNITION:
☐ I am unable to participate this year; how	vever, I am with you in spirit. Please accept	my gift to support Rays of Hope:
Tax-deductible checks should be made pay	able to: BHF – Rays of Hope	
	nt of: \$ (Circle One)	) VISA / MC / AMEX / DISC
	Pe	
	Exp. Date:/_ Signat	
Please mail form and check to: Rays of H	ope, Baystate Health Foundation, 280 Ches	striut Street, Springheid, MA 0 i 199 or

Thank you for your consideration and generous support!

For more sponsorship information contact: Michelle Graci, Manager, Fundraising Events, Baystate Health Foundation 413-794-7654 ~ Email: Michelle.Graci@baystatehealth.org

baystatehealth.org/raysofhope

Rays of Hope falls under the Baystate Health Foundation Tax ID # 04-3549011

