



Southeastern Massachusetts Land Trust Convocation

Saturday, February 3, 2024 8:15 a.m. to 12:15 p.m.

Upper Cape Technical High School

220 Sandwich Road, Bourne MA

Co-sponsored by The Compact of Cape Cod Conservation Trusts,
Buzzards Bay Coalition, & Massachusetts Land Trust Coalition

Funding provided by The Island Foundation and Bilezikian Family Foundation

8:15 a.m.

ARRIVAL: free coffee, danish, muffin (thanks to the Tech students!)

9:00 a.m.

KICK-OFF: welcome; *Mark Rasmussen, President, Buzzards Bay Coalition*
Mark Robinson, Exec. Dir., The Compact (TRIVIA!)

9:15 – 10:00 a.m. SESSION ONE (choose A or B workshop, each includes time for O&A)

WORKSHOP A.

PLPA or, What the heck is Article 97 and why is it important for open space protection?
The legislature approved the [Public Lands Protection Act](#) in 2022 to provide an orderly process when town and state open space lands are considered for conversion to other uses. What was the *ad hoc* conversion process under Article 97 of the Mass. Constitution?
Atty. William G. "Buzz" Constable, President, Lincoln Land Conservation Trust
Mark H. Robinson, Exec. Dir., The Compact of Cape Cod Conservation Trusts

WORKSHOP B.

Making your Message Relevant to People Beyond Your Regular Membership/Choir
Most land trusts do a competent job in informing their supporters about their work and mission. But what about the broader public? How can we make new supporters and grow our base of support?
Kendra Parker, Development/Outreach Specialist, Dartmouth Natural Resources Trust
Susan Dahling-Sullivan, Dir. of Communications & Programs, Barnstable Land Trust

10:00-10:20 a.m. 20 min. break

10:20 – 11:15 a.m. Plenary Session: Maturing Our Missions to Serve Marginalized People & Communities

Karen Grey, Executive Director/President, Wildlands Trust (Plymouth MA)



Karen has led Wildlands Trust since 2007. Under her leadership, Wildlands Trust has significantly grown its protected land portfolio, operating budget, endowment, staff, and programming. A Brockton native, Ms. Grey has made a point in engaging Wildlands with non-traditional constituents. Karen serves as VP of the Massachusetts Land Trust Coalition and VP of the South Shore Economic Development Council. She began her conservation career at the Manomet Center for Conservation Sciences.

11:30 a.m. – 12:15 p.m. SESSION TWO (choose A or B workshop, each includes time for O&A)

WORKSHOP A.

Estate Planning for Land Conservation
Everybody in the nonprofit world talks about the powerful tool of estate planning, but do many know how to do it? An estate attorney and client/landowner discuss how and why.
Atty. Kathleen Fowler, estate planner; VP, Dennis Conservation Land Trust
Joanna Buffington, Clerk, Eastham Conservation Foundation (& landowner!)

WORKSHOP B.

Land Stewardship in the Context of Climate Change
We know that protecting land is a powerful climate action. But how can we best manage our lands to sustain conservation values into the changing future?
Gene Albanese, Regional Scientist, MassAudubon
Alex Zollo, Dir. of Stewardship/Community Engagement, 300 Comm. Land Trust, Falmouth