

Guardian Bowl Fundraising Toolkit

- Sample Donation Letter
- Sample Thank You Letter
- <u>Fundraising Talking Points</u>
- 10 Creative Fundraising Events
- How to Raise \$500 (or more) in 10 Days
- Who to Ask for a Donation
- Social Media Guide
- Offline Donation Form
- How to Edit Your Fundraising Page



Request a Donation Sample Letter or Email

Dear (Name):

I will be playing in the Guardian Bowl on November 26 to raise money for local Special Olympics athletes. Please donate to my cause and help me reach my fundraising goal!

With your support, we can enrich the lives of thousands of athletes with intellectual disabilities and their communities through sports, education, and athlete health.

Special Olympics provides children and adults with intellectual disabilities with the chance to live happier, healthier, and longer lives. We provide training for life.

For every athlete who has benefited from the programs, there are many more who we have not reached yet. Help give the power of sport to one or more person with intellectual disabilities.

Please visit my online fundraising page at (enter personal web page) to learn more about my great cause and to make a secure online donation. If you prefer to mail in a donation, please let me know. I will provide you with an Offline Donation Form.

Thank you in advance for your time and consideration in supporting me and the athletes of Special Olympics.

Sincerely,

(Your Name)



Sample Thank You Letter

Dear (Name):

Thank you so much for supporting me as I participate in the Guardian Bowl to raise money for local Special Olympics athletes. Not only am I reaching my goal of \$X,XXX, but I am raising awareness in the community about children and adults with intellectual disabilities.

With your support, we will enrich the lives of athletes with intellectual disabilities and their communities through sports, education, and athlete health.

Every dollar raised through the Guardian Bowl not only provides equipment, uniforms, and training for our athletes, but also gives them empowerment, courage, and joy.

Special Olympics is more than a sports program. Special Olympics Southern California athletes are five times more likely to hold a job than the general population of individuals with intellectual disabilities. They are also more physically fit and live happier, healthier, and longer lives.

Thank you again for your donation and support. For more information about Special Olympics, please visit www.sosc.org.

Sincerely,

(Your Name)



Talking Points

As a participant, these talking points may help you in your fundraising efforts when you contact potential donors.

- I will be playing the Guardian Bowl to raise funds for Special Olympics.
- I've set a personal goal to raise (amount) because this cause is important to me. (Share a story about the reason you're supporting Special Olympics athletes.)
- With your support, we can enrich the lives of thousands of athletes with intellectual disabilities and their communities through sports, education, and athlete health.
- Special Olympics provides children and adults with intellectual disabilities with the chance to live happier, healthier, and longer lives. We provide training for life.
- Donating is easy and even small donations can make a big difference. Just go online to (your fundraising page address goes here), click "Donate", and select the amount that you would like to give. I can also provide you with an offline donation form so you can give cash or a check.
- You should give whatever you feel is appropriate. Every donation counts in our goal to raise
 funds for Special Olympics athletes! Sometimes it helps to think about what you spend during
 the course of a week and donate an equivalent amount like what you spend eating out or on
 coffee.
- Thank you so much, (name)! I'll let you know how it goes. I appreciate your support.



10 Creative Fundraising Events

Host a Breakfast/Lunch/Dinner: Spaghetti is a low-cost meal that's easy to make, and everyone loves it! Some other fun, low-cost dinner options are pancakes and hot dogs. Add a twist and have a black-tie pancake dinner.

Yard Sale: One person's trash is almost always another person's treasure, which is why yard sales are so much fun (and successful). Collect items from your team members and sell them to earn money!

Trivia or Bingo Night: A game night is an easy way to raise funds. Sell bingo cards and get some prizes donated for the winners. You can host this event at someone's home or at a local bar or restaurant.

Cooking Battle: Have a favorite cuisine or sweet treat? Ask your friends and family to make their best version of a cupcake, chili or other food and host a donation-based competition where attendees taste, judge and pick the winner!

Sports Tournament: Everyone loves healthy competition! Reserve a location at a park and have teams pay to play.

Wine Tasting: Host a wine-tasting event at one of your favorite restaurants. Guests purchase tickets, which allow them to sample wine selections and learn about wine. You can add a silent auction or raffle to raise even more money. (Remember to check your state's gambling laws before hosting a raffle.)

Karaoke Night: Host a karaoke night. Attendees can donate to sing or get their friends on (or off) stage!

Jeans or Casual Dress Day: If your school, organization, or place of business has a dress code, opt for a day when people can donate a small amount (for example, \$5) in exchange for the option to wear jeans or casual dress. For an ongoing fundraiser, make it a regular Friday event.

Guest Bartender Night: Approach a local restaurant or bar and make arrangements with management to take home a percentage of the total sales that you raise as the guest bartender. Request percentages from the entire night of operations or from a specific time frame. If possible, take advantage of a bar's busy weekend crowd. You can also arrange to keep your portion of tips and donations raised.

Car (or Pet) Wash: This is a great way for people to get out of washing their cars themselves and raise money for your cause. Mix it up a little and do a pet wash.



How to Raise \$500 (or more) in 10 Days

DAY 1: Sponsor yourself for \$25

DAY 2: Ask 2 family members to donate \$25 each

DAY 3: Ask 5 friends to contribute \$20

DAY 4: Ask 5 co-workers to contribute \$10

DAY 5: Ask 5 neighbors to contribute \$10

DAY 6: Ask 5 people from your place of worship to contribute \$1

DAY 7: Ask your boss for a company contribution of \$50. Better yet, find out if your company will match all of what you raise! Learn more at www.matchinggifts.com/specialolympics

DAY 8: Ask 2 businesses or companies (ie: insurance agent, lawyer, etc.) that you deal with through work to contribute \$25

DAY 9: Ask businesses you frequent to personally contribute \$15 (hair salon, dry cleaner, favorite restaurant, etc.)

DAY 10: Hold a fundraiser (Dinner, car wash, etc.)



Who To Ask for a Donation

Don't think you know enough people to join your team or to ask for a donation? Take a minute to think of 50 people you can ask to help you meet your fundraising.

Make a phone call to:

1.	Parents	5.	Brothers-in-law	9.	Nieces/Nephews
2.	Sisters	6.	Aunts/Uncles	10.	Grandparents
3.	Sisters-in-law	7.	Cousins		
4.	Brothers	8.	Children		

Others you might call or email:

11.	College Friends	15.	Children's friends	19.	Former Co-workers
12.	Fraternity friends	16.	Children's teachers	20.	Coaches
13.	High School friends	17.	Neighbors		
14.	Facebook friends	18.	Parent's friends		

Send an Email to:

21.	Accountant	25.	Chiropractor	29.	Physician
22.	Attorney	26.	Landlord/Manager	30.	Wedding Planner
23.	Babysitter	27.	Real estate agent		
24.	Dentist	28.	Physical therapist		

Maybe You Know People From

31.	Work	35.	Places of Worship	39.	Golf Course
32.	Bowling League	36.	Coffee House	40.	Favorite Restaurant
33.	Gym or Yoga	37.	Neighborhood Café		
34.	Childcare	38.	Camp		

Drop Off a Letter to:

41.	Pet Groomer	45.	School	49.	Gym/Yoga Studio
42.	Drycleaner	46.	Supermarket	50.	Pharmacist
43.	Florist	47.	Manicurist		
44.	Barber/Stylist	48.	Bartender		



Social Media Guide

- 1. Add your fundraising page link to EVERY post so your friends can easily access your page to donate or register. For Instagram, you can put your fundraising link in your profile.
- 2. Make sure you are asking your friends to do something. Use words like, "Donate now," "Share this," or "View my fundraising page." Remember that you have to be specific to get results.
- 3. Thank each of your friends on their pages/profiles. You never know who else is going to read their wall and possibly donate to you.
- 4. Have fun and make it personal.
- 5. **Tag or message teammates on social media** to create healthy competition. Use the @ symbol and enter the person's profile name or person's actual name to tag people.
- 6. **Message everyone you know!** Don't just use posts to talk about your fundraising goal. Spread the word with messages, chat, etc.
- 7. Why are you fundraising for Special Olympics? Share your story with your friends, and let them know why you are raising funds and awareness for the athletes.

Imagery

Download the Guardian Bowl social media graphic.

Sample Fundraising Messages

I am playing in the Guardian Bowl to raise funds for Special Olympics athletes and promote #inclusion. Donate today and make a difference! (Insert personal link) #LETR4SOSC #GuardianBowl

Your donation can change the lives of thousands of people with intellectual disabilities in Southern California. Support me as I run/walk for Special Olympics Southern California. (insert personal link) #LETR4SOSC #GuardianBowl

Sample Join Fundraising Messages

I am playing in the Guardian Bowl on November 26 to raise funds for Special Olympics! Join me at (insert website link) #LETR4SOSC #GuardianBowl

Who's ready to raise money for a great cause? Join me in fundraising for the Guardian Bowl to support the Special Olympics Southern California. (insert website link) #LETR4SOSC #GuardianBowl

Sample Thank You Messages

Thank you (insert donor's name) for supporting Special Olympics. Your gift helps athletes achieve their dreams! (insert personal link) #LETR4SOSC #GuardianBowl

Thank you (insert donor's name) for supporting me I play unified football with Special Olympics athletes. Together, we can help make a difference in the lives of children and adults with intellectual disabilities. (insert personal link) #LETR4SOSC #GuardianBowl

Guardian Bowl Offline Donation Form



\$25	\$50	\$100 _	\$200	Other: \$	(Please specify amount)
N SUPPORT (OF (check one)):			
A specifi	ic participant				
<u> </u>		Participant's	First Name		Last Name
Participa	nt information	must be filled	d out in orde	r to apply to t	their donation goal.
A genera	l donation to S	Special Olymp	oics Southe	n California	
DONOR INFOI	RMATION				
irst Name			Last Na	 ame	
Address					
City			Stat	 e	Zip
Phone Number	г		E-mail	Address	
METHOD OF	PAYMENT:				
	is a cash gift for	Special Olympi	cs Southern	California	
Enclosed	is my check paya	able to Special (Olympics Sou	ıthern Californi	a
(NOTE: F	Please put "Guard	ian Bowl" in the	MEMO area)		
Charge to	o: Visa	Mast	terCard _	American	Express
Acct#					_Expires:
Cardholder name	e:				_Security Code:
Signaturo:					_Today's Date:
Signature					
	all for card numbe	·r			

Please mail or deliver this form to: Special Olympics Southern California

Attn: Guardian Bowl 1600 Forbes Way, Suite 200, Long Beach CA 90810 Phone: 562.502.1100



How to Edit Your Fundraising Page

EDIT A PERSONAL PAGE

- 1. Log in to the fundraising website
 - a. Click "Login" at the top of the home page.
 - b. Enter your login information that you created when you registered.
- 2. Click "Participant Center" at the top of the page
- 3. Go to the section called "Personal Page"



a. Create a simplified URL to share in email and on social media

- Click "URL Settings"
- Enter your desired text and click "Save"
- Your new page URL will appear in the box. Copy and paste this into emails and to social media to direct people to your personal fundraising page.

b. Enter a title & content for your page

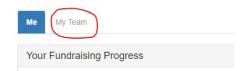
- Click "Edit Content"
- Enter the title and body text you want your page and click "Save"

c. Add a photo/video

- · Click "Update Media"
- Choose a photo or video from your computer
- The system will tell you to crop all photos to a tall rectangle (300px wide by 400px tall)
- Click "Save/Upload"

EDIT A TEAM PAGE

- 1. Go to the section titled "Me" and "My Team"
- 2. Click on "My Team" & do Step 3: a, b and c, as outlined above.



There are many other tools in the Participant Center to help you with your fundraising efforts! You can send fundraising emails to your contact list, enter offline donations, edit your fundraising goals and more! Have a look around and happy fundraising!