RBAN HIK

TO BENEFIT KETCHUM-DOWNTOWN YMCA COMMUNITY PROGRAMS FRIDAY, SEPTEMBER 27, 2024 SPONSORSHIP OPPORTUNITIES



In partnership with: SILVERSTEIN PROPERTIES

TOGETHER, WE MAKE POSSIBLE HAPPEN.



YMCA STAIR CLIMB & URBAN HIKE SPONSORSHIP OPPORTUNITIES

EVENT DESCRIPTION



Step up for the community – 1,664 times to be exact! At 75 floors, the U.S. Bank Tower is home to the tallest stairwell west of the Mississippi, and on Friday, Sept. 27, 2024, thousands will race or walk up the 75 stories to support YMCA programming. After reaching the top, your climbers will enjoy breathtaking views of Los Angeles before taking the elevator down to street level, where a block party will be awaiting, complete with food, activities, music, and a beer garden.

If sightseeing is more your style, begin and end at the same locations with our new Urban Hike option, passing MOCA, The Broad, Disney Concert Hall, The Grand LA, and more along the way.

IMPACT

Participating in the Stair Climb & Urban Hike feels great! All of the money raised is invested directly in programs that support the neighborhoods in and around Downtown LA. With funds raised from the Stair Climb, the Ketchum-Downtown Y operates free and low-cost programs for children, teens, families and seniors living in some of the most under-resourced communities in the city. Y programs include teen programs that cultivate our future leaders, youth sports so every child can experience the joy of sports, and summer camps (both day and overnight) that fill youth with self-confidence and the wonder of new experiences.

SPONSOR HIGHLIGHTS

SPONSOR HIGHLIGHTS INCLUDE:

- Marketing opportunities & brand exposure
- Employee participation & engagement
- VIP start time for large groups
- Product sampling @ booth space
- Year-round community involvement

EACH PARTICIPANT RECEIVES:

- 1 T-Shirt
- 1 Finisher's Medal
- 1 Beer Garden Ticket
- 1 Reusable Goodie Bag
- Access to incredible views of Los Angeles

Consult the benefits chart to find a level that works for you — custom levels also are available.

www.ymcaLA.org/stairclimb stairclimb@ymcaLA.org 213 639 7453



YMCA STAIR CLIMB & URBAN HIKE 2024 SPONSOR BENEFITS

ALL sponsors receive:

VIP Start Time for your participants (see confirmation form for exact time range)

Recognition on event T-shirt (logos for \$5,000+), due 8/9

P

Opportunity to include a branded item in 4,000 goody bags, due 9/17

Opportunity to include a promo/coupon in our e-goody bag email, due 9/19



 \square

Logo in event-website scrollbox



Pre-Event Sponsor VIP Happy Hour invitation for up to 3 company reps

*Custom levels available

SPONSORSHIP BENEFITS											
		COMPLIMENTARY PARTICIPANTS (Participants must register using sponsor code by 9/19 at 11:59 PM)	BOOTH SPACE	10-60 SECOND COMMERCIAL FOR JUMBOTRON	EXCLUSIVE SPONSORSHIP OPPORTUNITIES	Social Media Shout- Outs	LOGO IN EMAIL FOOTER JUNE- OCT 1-2/ MONTH	logo in Event Brochure	LOGO ON DAY-OF BANNER	ADDITIONAL BENEFITS	
SPONSORSHIP LEVEL	PRESENTING SPONSOR \$50,000+	180	First choice of location	Due 9/2	Signage and Activation up to: 2 at Start Line, 5 at Resting Floor, 4 at Block party	x	x	On Front Due 5/6	Due 8/12	YMCA Courtyard Banners Event Bibs Block Party Jumbotron	
	FINISHING MEDAL SPONSOR \$40,000+	140	x	Due 9/2	Exclusive name or logo on all finish medal ribbons	х	x	Due 5/6	Due 8/12		
	Community Sponsor \$25,000+	100	х	Due 9/2			х	Due 5/6	Due 8/12		
	RESPONSIBILITY SPONSOR \$20,000+	80	x	Due 9/2			x	Due 5/6	Due 8/12		
	FAIRNESS SPONSOR \$15,000+	60	x	Due 9/2			x	Due 5/6	Due 8/12		
	RESPECT SPONSOR \$10,000+	40	x				x	Due 5/6	Due 8/12		
	TRUSTWORTHINESS SPONSOR \$ 7,500+	30					x	Due 5/6	Due 8/12		
	CARING SPONSOR \$5,000+	20					x	Due 5/6	Due 8/12		
	CITIZENSHIP SPONSOR \$2,500+	10									



YMCA STAIR CLIMB & URBAN HIKE 2024 SPONSORSHIP CONFIRMATION

Today's Date:	Company Name:
Event Representative(s) -	for sponsorship deadlines, climber/hiker organization, etc.
Name(s):	
Email(s):	

We would like to join the 31st Annual YMCA Stair Climb & Urban Hike as a:

\checkmark	Sponsorship Level	# of Climbers	Start Time*		
	Presenting Sponsor - \$50,000+	180 VIP Start			
	Finishing Medal Sponsor - \$40,000+ NEW	140 VIP Start			
	Community Sponsor - \$25,000+	100 VIP Start			
	Responsibility Sponsor - \$20,000+	80 VIP Start			
	Fairness Sponsor - \$15,000+	60 VIP Start	All Sponsors will		
	Respect Sponsor - \$10,000+	40 VIP Start	be assigned a start time between 12:00 PM – 3:30 PM		
	Trustworthiness Sponsor - \$7,500+	30 VIP Start			
	Caring Sponsor - \$5,000+	20 VIP Start			
	Citizenship Sponsor - \$2,500+	10 VIP Start			
	Custom Level – \$				
	Choose Your Start Time – \$1,000*]		

***Start Time Requests - as of 2023:** Start Time requests will be offered as an a la carte benefit option. Unfortunately, requests from previous years will not carry over.

Our company plans to provide giveaways for the goody bag (500–4,000 items).

Our logo will be sent via email ASAP (both .eps and .jpeg) **OR** Please continue to use the logo you have on file.

PAYMENT INFORMATION

Please send invoice for the amount above – payment will be made by November 29, 2024.

Check is enclosed (please make checks payable to Ketchum-Downtown YMCA).

If you'd like to pay by credit card, please email <u>SagePritchett@ymcala.org</u> with "STAIR CLIMB SPONSORSHIP REQUEST" in the Subject line and Sage will contact you directly.

Return form to:

YMCA Stair Climb & Urban Hike

Attn: Sage Pritchett Ketchum-Downtown YMCA 401 S Hope Street Los Angeles, CA 90071 Email: StairClimb@ymcaLA.org Phone: 213 624 7453 Nonprofit Tax ID: 95-1644052



YMCA STAIR CLIMB & URBAN HIKE 2023 SPONSORS

PRESENTING SPONSOR – \$50,000+

U.S. Bank

BLOCK PARTY SPONSOR - \$40,000+

Wells Fargo

COMMUNITY SPONSOR - \$25,000+

- BMO
- Herbalife Nutrition

FAIRNESS SPONSORS – \$15,000+

• Latham & Watkins LLP

RESPECT SPONSORS – \$10,000+

- Alliant Insurance Services
- Alston & Bird
- Gaspar Insurance
- Gibson, Dunn & Crutcher LLP
- Payden & Rygel

TRUSTWORTHINESS SPONSORS – \$7,500+

- East West Bank
- Munger, Tolles & Olson

CARING SPONSORS - \$5,000+

- Allen Matkins
- Bel Air Investments
- Bernards
- California Community Foundation
- CommonWealth Partners
- Cooperative of American Physicians, Inc.
- Cushman & Wakefield
- D.A. Davidson & Co.
- Deloitte
- DoubleLine
- EY
- Fifth Third Commercial Bank
- Gensler
- Katten Muchin Rosenman LLP
- KPMG LLP
- LA Metro
- McGuireWoods Consulting LLC

CARING SPONSORS - \$5,000+ continued

- Miracle Mile Advisors
- Northwestern Mutual
- Northwestern Mutual (West LA)
- PineBridge Investments
- Schindler Elevator Corporation
- Swinerton Builders (Swinerton Fdn)
- Torrey Pines Bank
- UCLA Health

CITIZENSHIP SPONSORS – \$2,500+

- American Realty Advisors
- Analysis Group, Inc
- The Bloc
- Brookfield Properties
- CBRE
- City Club LA
- Comerica Bank
- Cordoba Corporation
- Diamond Generating Corporation
- Jones Day
- Merrill Lynch
- Reed Smith LLP
- San Pasqual Fiduciary Trust Company
- Valley Presbyterian Hospital
- Webcor
- Whiting Turner Contracting Company
- Winston & Strawn LLP

IN PARTNERSHIP WITH

- Silverstein Properties
- Golden Road Brewing
- Downtown Center Business Improvement District
- 71Above
- Rising Realty Partners
- Earthwise

THE YMCA STAIR CLIMB IS OUR #1 VOLUNTEER EVENT EVERY YEAR. CITY NATIONAL IS EXCITED TO BE BACK IN PERSON AND ON THE WAY UP WITH #STAIRCLIMBLA! #CNBTOGETHER -JENNIFER NICKERSON, CITY NATIONAL BANK INIT

HERBALIF

DONOR

FORC

780